



# **Construction Edition**

A COMPLETE, STREAMLINED CONSTRUCTION ERP SOLUTION.



"We've torn down the silos we had with the client-server solution, so now we have access in one view of the data. We're now able to see where we are cost-wise with our existing construction projects; we're able to look at the profitability of each project, look at the customer base and understand where we are most successful."

**Industry: Special Trade Contractor** 



# **Cutting-Edge Construction Software**

Acumatica Construction Edition is a comprehensive, modern cloud ERP application with built-in CRM and Field Service modules and superior mobile technology that arms construction companies with real-time information through role-based dashboards, powerful business intelligence, and flexible reporting and inquiry capabilities. The user-friendly platform also includes superior compliance management, robust financials, job cost accounting, project and change management, payroll, inventory, and service modules. Dashboard drilldown reports easily identify changes in project scopes, labor, materials, and equipment.

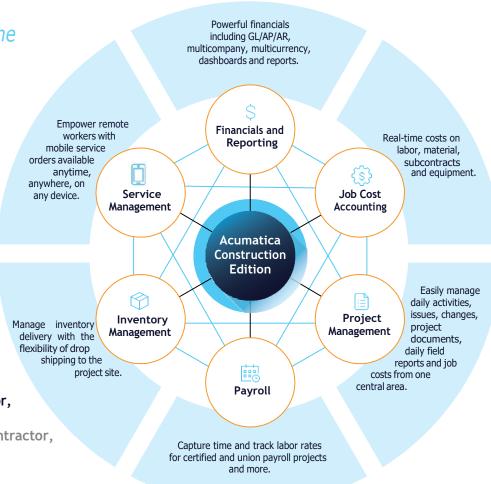
Connect to top-tier construction management and estimating programs for best-in-class functionality in a single, cohesive platform configured to meet your organization's complex and evolving business needs. Automate routine tasks and improve data processing for accounts payable and other business operations with native artificial intelligence and machine learning. Optimize project material controls and eliminate inventory and purchase order management delays, including dropshipping directly to the job site.

Connect field, office and remote workers in real-time with cloud and mobile construction and accounting software.

"With Acumatica, I'm giving employees an ultra-efficient tool they need to do their jobs correctly and allowing them to do things easier. I'm handing them a smartphone versus a rotary phone. They are more well-equipped to do their jobs, which produces good outcomes for customers and helps us build the business."

Matthew Shamp, Executive Director, Carlson-LaVine Inc.

Industry: Construction General Contractor, Non-Residential Buildings



**VIEW SUCCESS STORY** 

# A to Z Functionality for Contractors

Organizations in the construction industry navigate a multifaceted and complex business environment that traditional ERP platforms do not wholly serve. Acumatica allows you to grow and evolve your business with a scalable, secure, future-proof mobile cloud platform, an intuitive user interface, and native artificial intelligence and machine learning. Acumatica's all-in-one ERP platform connects every part of your business—from budgeting to project management, purchasing to inventory, and field service to customer management. Automate change order and project issues and communicate with field staff, subcontractors, and



vendors in real-time. Gain company-wide visibility of costs, budgets, projects, commitments, schedules, and contracts—allowing for tighter project controls and saving time and money. Modernize construction workflows with real-time task views, CFMA benchmarking, AIA reporting and billing, compliance management, daily field reports, and certified payroll.



#### **General Contractors**

Residential, Commercial Builders, Industrial Builders



### **Heavy Construction Contractors**

Highway/Street, Bridge, Tunnel, Water/Sewer, Pipeline, Power



### **Specialty Contractors**

Structural Steel, Iron Work, Glass Work, Glazing



## **Concrete Contractors**

Foundations, Cast-in-Place, Highway/Street, Asphalt/Paving



### Masonry, Stonework, and Tile Contractors

Masonry, Stone Setting, Plastering, Drywall, Insulation



## **Carpentry and Floor Contractors**

Cabinetry, Framing, Trim/Finishing, Flooring Installation



## **Painting and Paper Hanging Contractors**

Framing, Taping, Plastering, Paperhanging



### Plumbing Heating, and AC Contractors

Hardware, Piping, Plumbing, Sewer, Mechanical, and HVACR



### **Electrical Contractors**

Electrical Installation and Repair, Cable/Telecommunication Install



## Roofing, Siding, and Sheet Metal Contractors

Roofing, Skylights, Sheet Metal Work, Duct Work, Siding



### **Excavation & Demolition Contractors**

Foundation Digging, Grading, Concrete breaking, Wrecking



### **Architectural Firms**

Design-Build/Construction Management, Architectural Services



## **Engineering Firms**

Civil, Electrical, Industrial, Mechanical, Structural



## Land Developers

Property Development for Commercial, Industrial, and Residential



# Connect the Job Site and Office

The ability for employees and software to communicate effectively and efficiently between the office and job site is critical for the modern construction business. Acumatica's available service and inventory management modules allow organizations to manage projects in a single system from the office or field. Superior mobile technology streamlines job site time entry and expense management. Managers traveling between job sites can access real-time information from their connected device, including mobile dashboards, submittals, drawings, photo logs, daily field reports, and RFIs anywhere, on any device.





# Extend Acumatica with Certified Applications

The Acumatica Marketplace is one of the leading communities of independent software vendors with integrated applications for construction management, estimates and proposals, job site time records and HR, equipment and supply logistics and shipping, contract management with eSignature, and more.

















"It was a logical choice—with Acumatica, we can communicate and integrate with other tools easily, which is a big plus as we use tools like Procore, Excel, ProEst, and Building Connected."

Bruce Young, President & Co-Founder, Curran Young Construction

Industry: Construction Build Management

**Discover Why Top Contractors Rely** on Acumatica for their Success





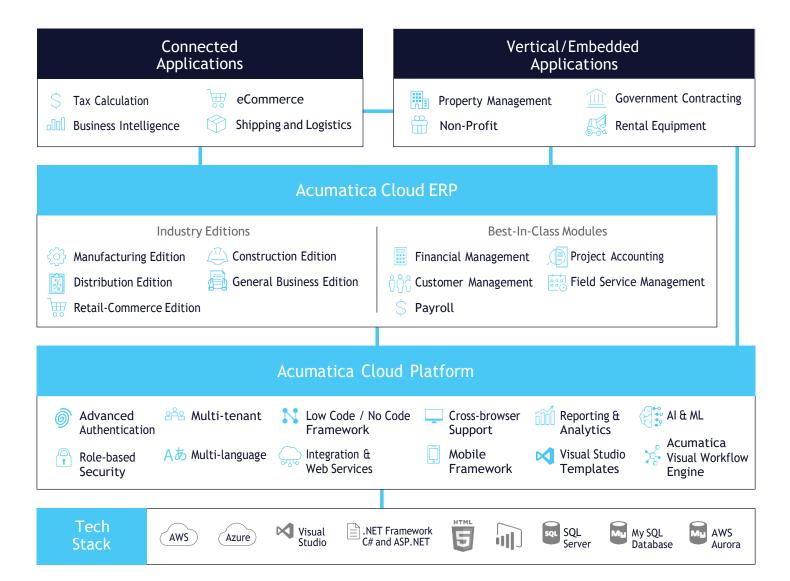
# An Innovative Cloud Platform Ready for Modern Technologies

The modern construction industry demands an ERP platform that ensures scalability and personalization. The ability to integrate new technologies that facilitate growth without extensive IT costs is essential for construction companies to gain the competitive edge they need to thrive in today's environment.

The Acumatica xRP platform is a versatile architectural framework and application development platform that empowers companies to tailor the software to the way they do business. Acumatica's open architecture provides open APIs, protocols, and tools organizations need to continually incorporate new capabilities into their

platform without disrupting other functions. Machine learning and artificial intelligence automate manual tasks and streamline processes. Low-code or no-code development tools let organizations easily incorporate third-party applications and modern technologies into their ecosystem.

Personalized settings promote an intuitive experience for each user. Customizable reports and dashboards put KPIs and deadlines on top of each user's list of priorities. On-the-go mobility enables users to complete their work wherever they are and enjoy the same intuitive experience regardless of the device.



# The Trusted Leader in Usability, Mobility, and Value

Acumatica's Customer Bill of Rights protects customers with an easy-tounderstand End User License Agreement. It guarantees ERP implementations without hidden fees. The Bill of Rights outlines Acumatica's commitment to consumption-based licensing that does not inhibit growth. It provides sustainable pricing models with limited price increases, deployment choice, and consistent customer service access. It also protects customers' access to their data, so they can retrieve it at any time.

Further, Acumatica is consistently rated high in both usability and value by industry analysts and users. Acumatica was recognized by Construction Executive as one of The Top Construction Technology Firms<sup>™</sup> for 2021, and is featured in Technology Evaluation Center's 2021 ERP Software for Construction Industries Buyer's Guide. Acumatica Cloud ERP also received one of the highest honors in tech: the Best ERP Solution CODiE™ award for 2021. SoftwareReviews' 2021 Enterprise Resource Planning Data Quadrant Awards named Acumatica a Leader and a Gold Medalist winner.

In addition, Acumatica was given the 2021 TMCnet Remote Work Pioneer Award for being a top software solution supporting remote work in the wake of the Coronavirus. Acumatica also rates consistently high with Nucleus Research and is a Leader in the G2 Mid-Market Grid Report for ERP Systems. Acumatica maintains a near-perfect Overall User Rating on the Gartner Peer Insights report.





















Acumatica by the Numbers:

Leader

**8,000** Valued Customers

**180M** Transactions Every Month

97% User Rating Satisfaction

550+ Dedicated Employees

+32 High Net Promoter Score

**Independent Software Vendors** 

350+ Channel Partners

Unique Singular Product Focus

Discover Your Potential ROI with the Forrester Total Economic Impact Calculator™





# Manage Your Entire Business on a Single, Future-Proof Cloud Platform

# Powerful Construction and Project Management Provided by Acumatica Cloud ERP:

## **Projects & Construction**

Daily Field Reports

**RFIs** 

Change Orders

**Project Issues** 

Drawing Logs

Photo Logs

Submittals

Compliance Management

Cost-Plus or Fixed Cost Contracts

Subcontract Management

Real-time Costs vs. Budget

Project Budget Forecasting

**Project Cost Projections** 

**Project Issues** 

CRM Portal and Case Integration

Task Definition

Unbilled Transaction Reversal

Create Billing Rules

Manage Project Quotes

Labor Cost Rates

**Project Templates** 

## **Accounting Applications**

General Ledger

Accounts Receivable

Accounts Payable

Retainage

**WIP Reporting** 

AIA Billing & Reporting

Multicurrency Management

Tax Management

Cash Management

Revenue Recognition

Deferred Revenue

Recurring Revenue

Intercompany Accounting

**Electronic Bank Feeds** 

Advanced Expense Management

Fixed Asset Depreciation

**CFMA** Benchmarking

Payroll and Time Management

Union Reporting

Certified Payroll

Mobile Time and Expense

## **Customer Management**

Sales Opportunities Integrated Marketing Service and Support Customer Self-Service Portal Lead and List Management

Accounts and Contacts

**Email Integration** 

Real-Time ERP ← CRM Data Flows

# Analytics & Platform

Financial Reports

Job Cost Accounting

Profitability Reporting

**Forecasting** 

Multi-language

Acumatica Report Designer

Generic Inquiries

Microsoft Power BI Integration

Configurable Dashboards

Multi-Level Security

Cloud or On-Premises Deployment

Native Document Management

Visual Workflows

**Business Events** 

Online Help and Wikis

**Development Tools** 

Integration Utilities

AI / ML

# Service Management

Calendar & Appointments Technician/Staff Scheduling

Flexible Billing

Route Optimization

Mobile App with GPS

Equipment Management

Warranty Management

Components with Serial Tracking

Contract Management

# **Requisition Management**

Convert to Purchase Order

Predefined Request Lists

Hide Inventory Lists

Collect and Request Classes

Create Customer Quotes

Set Vendor Lead Times

Online Vendor Bidding

Configurable Workflows

# Manufacturing

Bill of Material and Routing Production Management

Advanced Planning & Scheduling Engineering Change Control

Manufacturing Estimates Manufacturing Data Collection

# **Inventory Management**

Replenishment Settings

Matrix Items

Physical Inventory

Customer and Vendor Items

Packaging and UOM

Shipments

Inventory Valuation

Lot/Serial Traceability

Non-Stock Items

## Warehouse Management

Barcode Label Printing

Barcode Scanning

Pick, Pack, and Ship

Inventory Movement

Warehouse Transfers

Physical Inventory

Inventory Look-Up

# **Purchase Order Management**

Partial Fulfillment

Consolidated Fulfillment

Item Tracking

**Automatic Payment Vouchers** 

**Drop Shipments** 

Landed Cost

Vendor Selection

Vendor Performance

Multiple Addresses

Audit Trail

**Blanket Orders** 

Custom Workflows

# **Commerce and Point of Sale**

Real-time, Bi-directional

Sync Orders, Item Info, and Photos

**Discounts and Promos** Point of Sale Application

# Vendor Marketplace

Equipment Management

Salesforce Integration

Sales & Use tax calculations

Performance Management

Advanced Reporting & Analytics Collections Management

Shipping Integrations

Electronic Data Interchange

"Having a solution that can communicate with other tools was a must. In construction, there are a lot of pieces and moving parts, multiple vendors and subcontractors, and different expenses and financial controls that need to be tracked and communicated in multiple places. Integration is essential."

Bruce Young, President & Co-Founder, Curran Young Construction Industry: Construction Build Management



# **ABOUT ACUMATICA**

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations.

Business Resilience, Delivered.





Learn more about how Acumatica can work in your business by visiting us online at www.acumatica.com.