

# Success Story

**Type of business**

Distribution

**Activity sector**

Generic drugs

**Location**

Varenes, Québec

Pharmapar is a Quebec-based generic drug distribution company for privately-insured patients.

The company has been helping its customers get exceptional service with regard to taking full control of their health since 1998.

Pharmapar particularly focuses on the commercialization of its products without signing the Régie de l'assurance maladie du Québec's (RAMQ) Wholesaler's Commitment, since it is no longer essential to its operations, nor to the achievement of its objectives.

Pharmapar wishes to create coherent business partnerships with motivated pharmacists who want to offer value-added products and services to privately insured customers.

# ACCEO ERP and Pharmapar, a success story



## Challenges

- Pharmapar had to modernize its system since the one in place was no longer sufficient to **meet Health Canada's requirements**.
- Batch traceability and activation is critical for both Pharmapar and Health Canada.
- Pharmapar had to implement a solution that count link financial management to operations rather than simply being a transaction database.



## Solutions

- The ACCEO ERP system was Pharmapar's first choice as it allows a **fully integrated management of transactions with operations**. ACCEO ERP is also a very modern platform with its web access and its easy-to-use, intuitive interface.
- Pharmapar now uses ACCEO ERP to process and follow-up on all its operational activities.
- The company now also benefits from an 83% reduction in stocktaking time (9 hrs to 1.5 hr) thanks to a much improved warehouse management by location.



## Results

- The ACCEO ERP team helped Pharmapar by **integrating a batch management functionality adapted to its needs**, allowing it to see its data in real time and generate traceability reports.
- Pharmapar's target to facilitate the management of processes has successfully been met.
- The company can comply with Health Canada's quality control requirement as it can now fully control batch status changes and batch activations.

For more information,  
please contact us at  
**1-866-664-7733**

[erp.acceo.com](http://erp.acceo.com)

Pharmapar's key ACCEO ERP users are delighted with their new management software's efficiency and innovative platform.

Our work with Pharmapar demonstrates the software's user-friendliness and its integrated management with operations, specifically, workflow management between finance and operations.

“ We selected ACCEO ERP because it met our needs and also for its modern and user-friendly platform.

Moreover, the ACCEO ERP analysts are experienced and really know their product. They were able to show the best of their solution while taking Pharmapar's specific needs in consideration. ”

**Maria Fernanda Restier**  
Supply Manager, Pharmapar

**acceo**